



# What can go wrong with statistics: Some typical errors & How to lie with statistics

Many slides borrowed from:

Lutz Prechelt

Daniel Huff

Jon Hasenbank





*“There are three kinds of lies:*

*Lies, Damned Lies, and Statistics.”*

– attributed to Benjamin Disraeli

- ❑ Statistics are commonly used to make a point or back-up one's position
  - 82.5% of all statistics are made up on the spot.
  
- ❑ Three sources of errors:
  - If done in manipulative way, statistics can be deceiving
  - If not done carefully, statistics can be deceiving
    - Inadvertent methodological errors also will fool the person who is doing the statistics!
  - If not read carefully, statistics can be deceiving

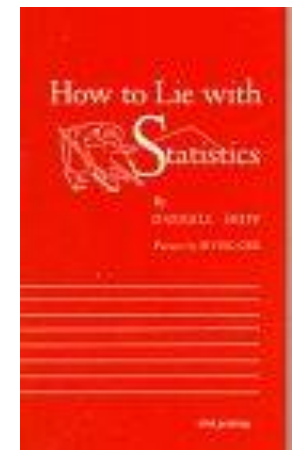
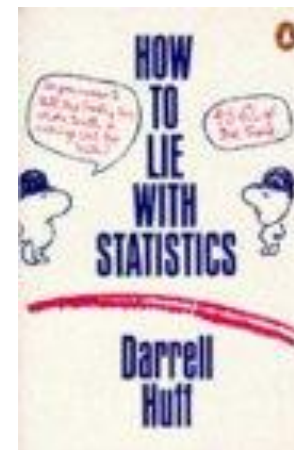
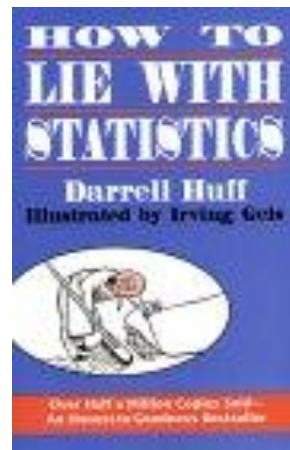


## Purpose of this section

- ❑ Avoid common inadvertent errors
  - “Lessons for author”
- ❑ Be aware of the subtle tricks that others may play on you
  - (and that you should never play on others!)
  - “Lessons for reader”



- ❑ Large parts of this slide set is based on ideas from Darrell Huff: "How to Lie With Statistics", (Victor Gollancz 1954, Pelican Books 1973, Penguin Books 1991)
  - but the slides use different examples
  - Most slides made by Lutz Prechelt
  - The book is short (120 p.), entertaining, and insightful
  - Many different editions available
  - Other, similar books exist as well





## Example: Human Growth Hormone Spam (HGH)

**GET HGH NOW!**

Human Growth Hormone will add years to your life

Defy aging! As seen on CBS, NBC, The Today Show, and Oprah

Learn how now! [click here for details](#)

**STOP THE AGING PROCESS WITH  
HGH!**

- \* Body Fat Loss..... up to 82%
- \* Wrinkle Reduction..... up to 61%
- \* Energy Level..... up to 84%
- \* Sexual Potency..... up to 75%
- \* Memory..... up to 62%
- \* Muscle Strength..... up to 88%

**HUMAN GROWTH HORMONE  
WORKS!**



## Remark

- ❑ We use this real spam email as an arbitrary example
- ❑ and will make unwarranted assumptions about what is behind it
  - for illustrative purposes
  - I do not claim that HGH treatment is useful, useless, or harmful

### Note:

- ❑ HGH is on the IOC doping list
  - [http://www.dshs-koeln.de/biochemie/rubriken/01\\_doping/06.html](http://www.dshs-koeln.de/biochemie/rubriken/01_doping/06.html)
  - *"Für die therapeutische Anwendung von HGH kommen derzeit nur zwei wesentliche Krankheitsbilder in Frage: Zwergwuchs bei Kindern und HGH-Mangel beim Erwachsenen"*
  - *"Die Wirksamkeit von HGH bei Sportlern muss allerdings bisher stark in Frage gestellt werden, da bisher keine wissenschaftliche Studie zeigen konnte, dass eine zusätzliche HGH-Applikation bei Personen, die eine normale HGH-Produktion aufweisen, zu Leistungssteigerungen führen kann."*



## Problem 1: What do they mean?

- ❑ "Body fat loss: up to 82%"
  - OK, can be measured
  
- ❑ "Wrinkle reduction: up to 61%"
  - Maybe they count the wrinkles and measure their depth?
  
- ❑ "Energy level: up to 84%"
  - What is this?
  - Also note they use language loosely:
    - Loss in percent: OK; reduction in percent: OK
    - Level in percent??? (should be 'increase')



## Lesson for readers: What did they actually measure?

- ❑ Always question the definition of the measures for which somebody gives you statistics
  - Surprisingly often, there is no stringent definition at all
  - Or multiple different definitions are used
    - and incomparable data get mixed
  - Or the definition has dubious value
    - e.g. "Energy level" may be a subjective estimate of patients who knew they were treated with a "wonder drug"





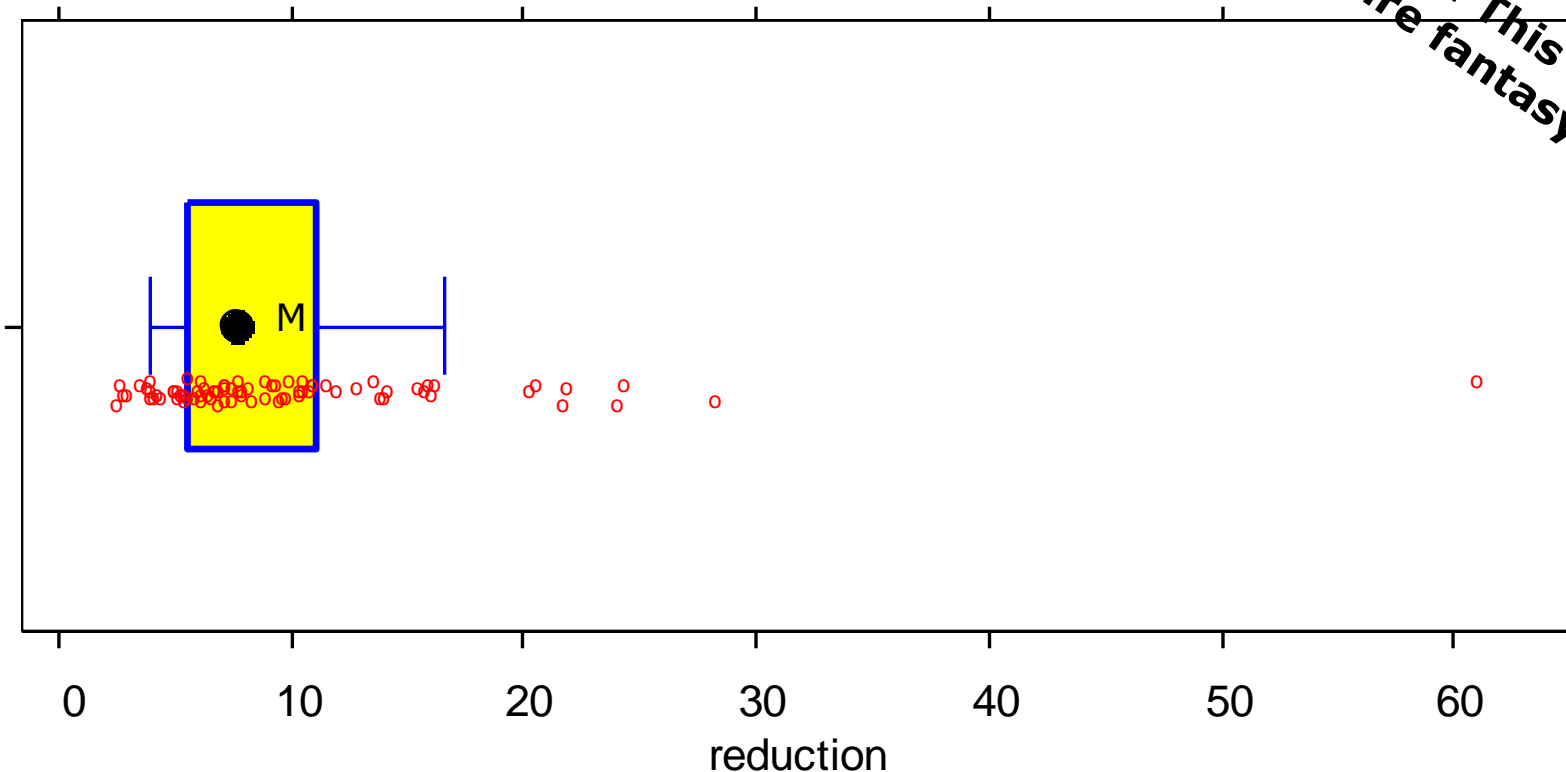
## Lesson for authors: Be clear about what you measure

- ❑ Before you start:
  - What effect do you want to analyze?
  - What could be good metrics to measure it?
  - Try out different metrics and compare them
- ❑ When writing things up:
  - Define your metrics clearly and understandable.
  - Bad example: “We analyzed the delays in our simulated network”.
    - One-way or RTT?
    - Total delays? But what if wire length is constant?
  - Good example: “We analyzed the one-way delays in our simulated network. Since propagation delays are constant in a wired network, we analyzed only the queueing delays and transmission delays.”



## Problem 2: A maximum does not say much

- ❑ Wrinkle reduction: up to 61%
- ❑ So that was the best value. What about the rest?
- ❑ Maybe the distribution was like this:





## Lesson for readers: Dare ask for unbiased measures

- ❑ Always ask for neutral, informative measures
  - in particular when talking to a party with vested interest
  - Extremes are rarely useful to show that something is generally large (or small)
  - Averages are better
  - But even averages can be very misleading
    - see the following example later in this presentation
  - If the shape of the distribution is unknown, we need summary information about variability at the very least
    - e.g. the data from the plot in the previous slide has arithmetic mean 10 and standard deviation 8
  - Note: In different situations, rather different kinds of information might be required for judging something



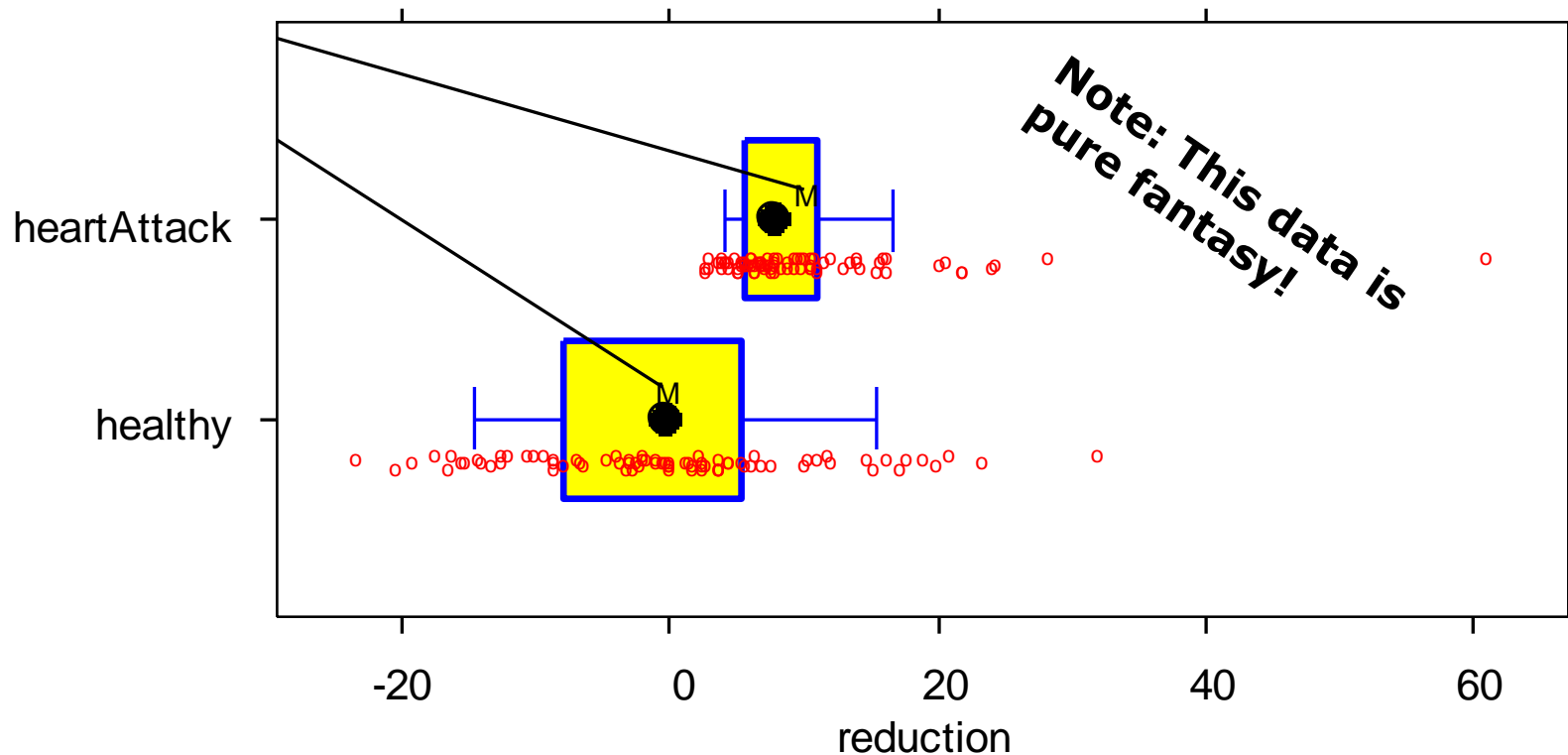
## Lesson for authors: Is it really significant?

- ❑ Are there many outliers?
- ❑ Do not use minimum or maximum values for comparison of, e.g., “before – after”
  - Compare the means
  - Think about what kind of mean to use:
    - Arithmetic mean?
    - Hyperbolic mean?
    - Geometric mean?
  - Better: compare the medians
- ❑ Or even better: Use statistical tests (e.g., Student's t test) to prove that the change (before – after) is statistically significant



## Problem 3: Underlying population

- ❑ Wrinkle reduction: up to 61%
- ❑ Maybe they measured a very special set of people?





## Lesson: Insist on unbiased samples

- ❑ How and where from the data was collected can have a tremendous impact on the results
- ❑ It is important to understand whether there is a certain (possibly intended) tendency in this
- ❑ A fair statistic talks about possible *bias* it contains
- ❑ If it does not, ask.

### Notes:

- ❑ A biased sample may be the best one can get
- ❑ Sometimes we can suspect that there is a bias, but cannot be sure



## Lesson 4: 'Cum hoc ergo propter hoc' is wrong!

- ❑ Translation: "With this, therefore because of this"
- ❑ Meaning: Correlation does not mean causation
- ❑ Correlation may suggest causation (effect A causes effect B), but there also can be other reasons for a correlation between A and B
  
- ❑ Nitpicking: 'Post hoc ergo propter hoc' is almost the same thing:
  - After this, therefore because of this
  - Implies a temporal relation between A and B,
  - whereas 'cum hoc...' only implies some correlation



# Correlation does not mean causation

- ❑ “If A is correlated with B, then A causes B”
  - Perhaps neither of these things has produced the other, but both are a product of some third factor C
  - It may be the other way round: B causes A
  - Correlation can actually be of any of several types and can be limited to a range
  - The correlation may be pure coincidence, e.g. #pirates vs. global temperature
  - Given a small sample, you are likely to find some substantial correlation between any pair of characters or events
- ❑ Ex: “Queueing delays increased, therefore throughput for individual TCP connections decreased”
  - Could be true
  - Could be due to an increased # of total TCP connections
  - Could be actually unrelated





## Lesson: Question causality

- ❑ Sometimes the data is not just biased, it contains hardly anything else than bias
  
- ❑ If you see a presumably (=author) or assertedly (=reader) causal relationship ("A causes B"), ask yourself:
  - Does it really make sense?
  - Would A really have this much influence on B?
  - Couldn't it be just the other way round?
  - What other influences besides A may be important?
  - What is the relative weight of A compared to these?



## Example 2: Tungu and Bulugu

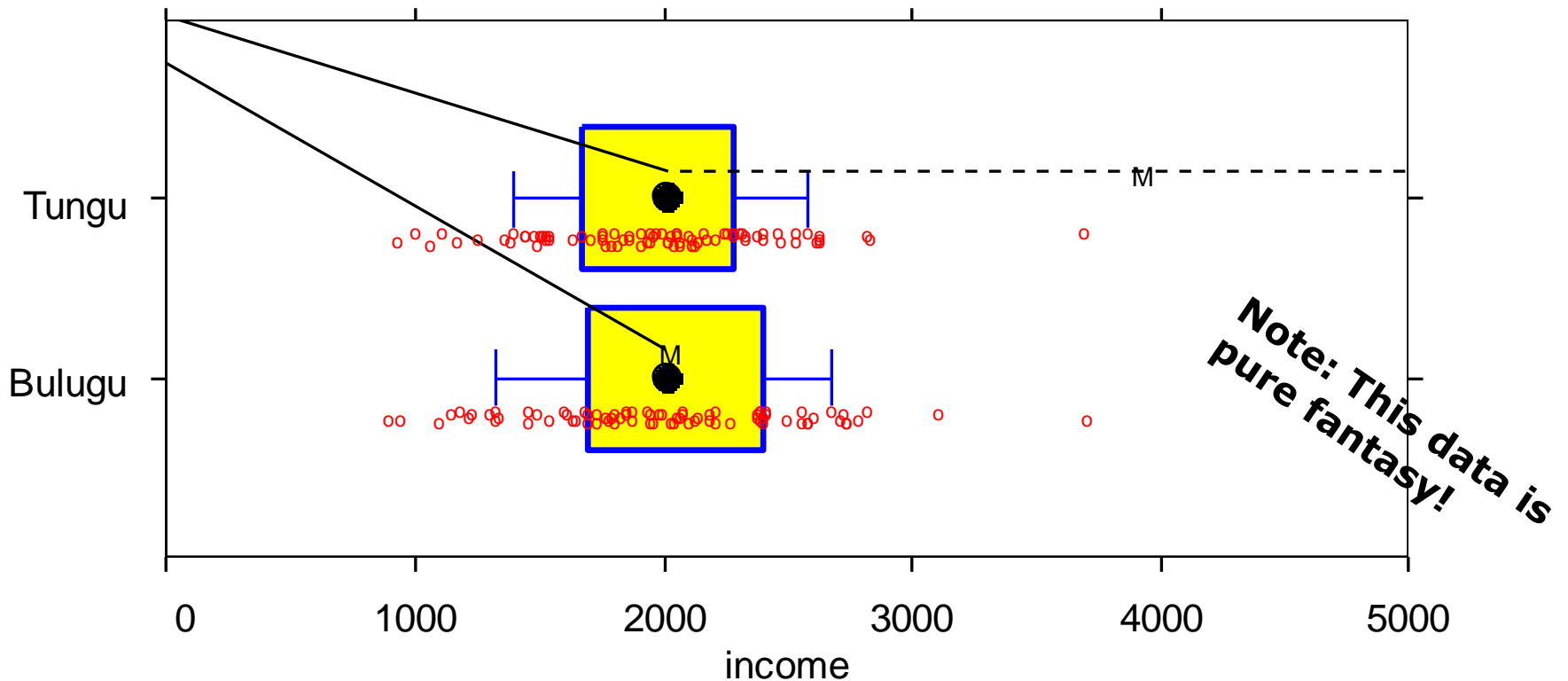
- ❑ We look at the yearly per-capita income in two small hypothetical island states:  
Tungu and Bulugu
- ❑ Statement:  
"The average yearly income in Tungu is 94.3% higher than in Bulugu."





## Problem 1: Misleading averages

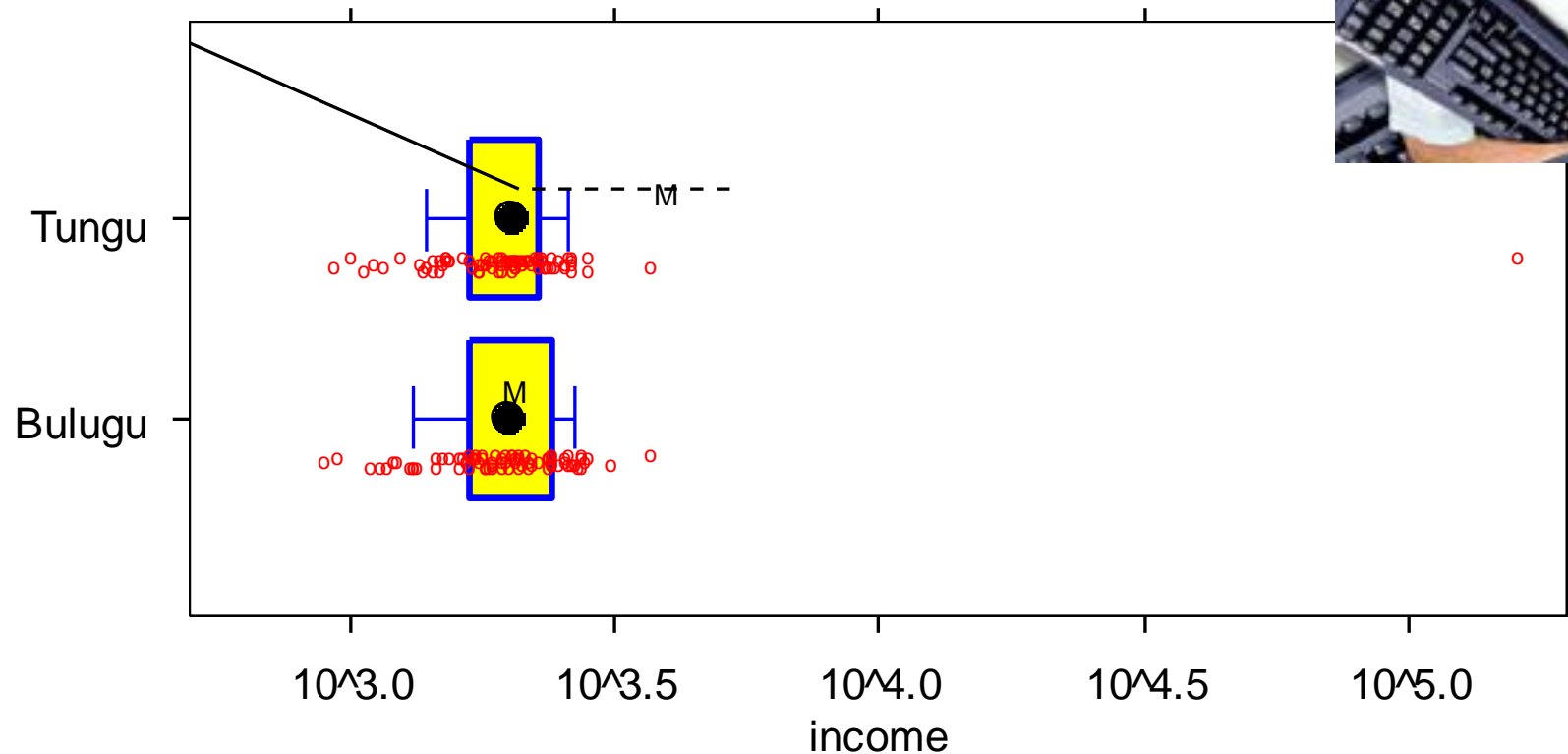
- ❑ The island states are rather small:  
**81** people in Tungu and **80** in Bulugu
- ❑ And the income distribution is not as even in Tungu:





## Misleading averages and outliers

- The only reason is Dr. Waldner, owner of a small software company in Berlin, who since last year is enjoying his retirement in Tungu

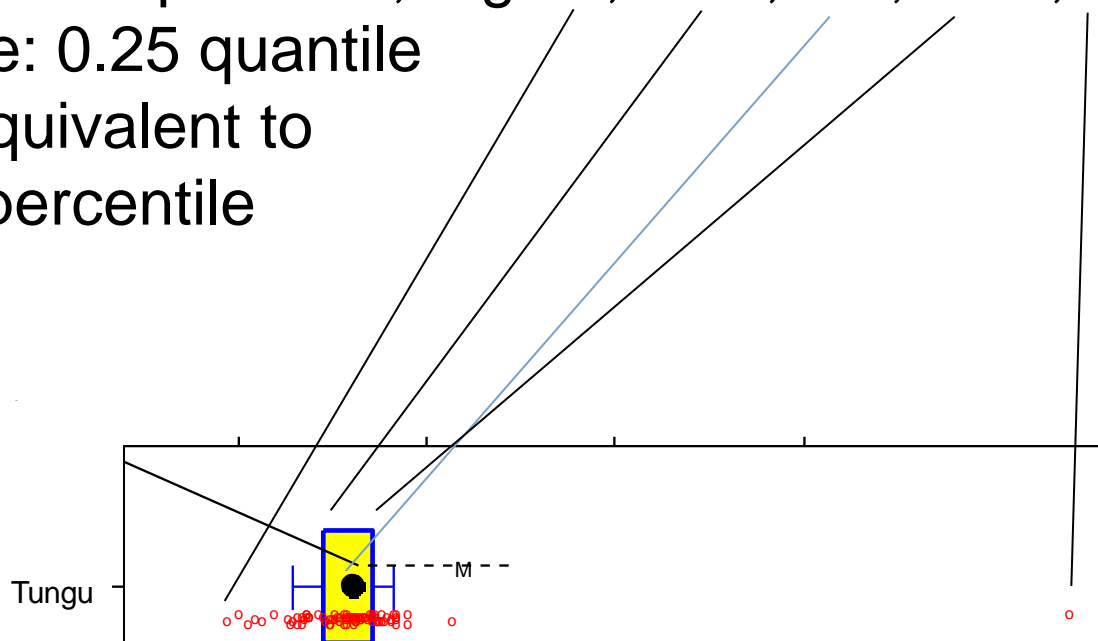




## Lesson: Question appropriateness

- ❑ A certain statistic (very often the arithmetic average) may be inappropriate for characterizing a sample
- ❑ If there is any doubt, ask that additional information be provided
  - such as standard deviation
  - or some quantiles, e.g.: 0, 0.25, 0.5, 0.75, 1

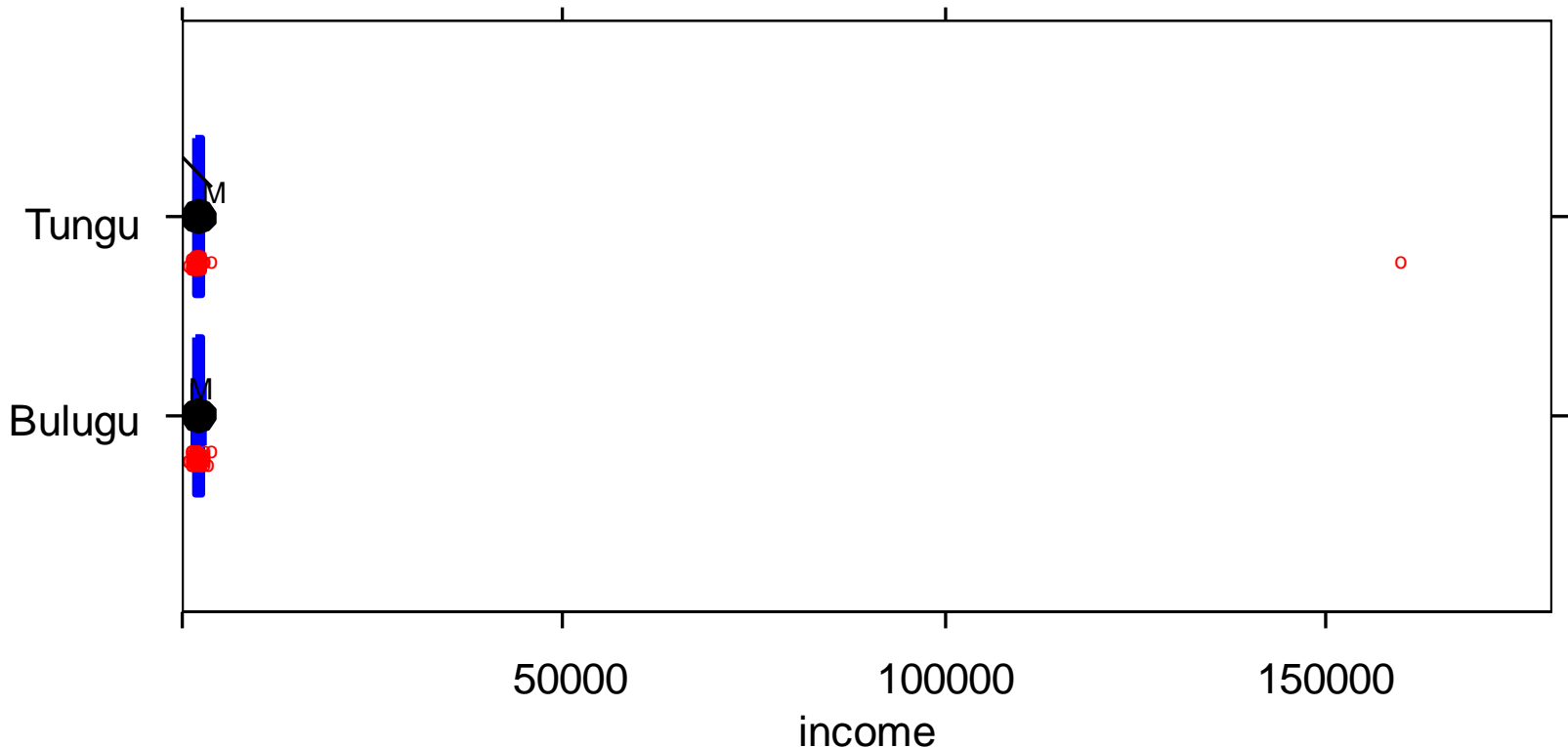
Note: 0.25 quantile  
is equivalent to  
25-percentile  
etc.





## Logarithmic axes

- ❑ Waldner earns 160.000 per year.  
How much more that is than the other Tunguans have, is impossible to see on the logarithmic axis we iust used





## Lesson: Beware of inappropriate visualizations (#1)

- ❑ Lesson for reader: Always look at the axes. Are they linear or logarithmic?
  
- ❑ Lesson for author:
  - Logarithmic axes are very useful for reading hugely different values from a graph with some precision
  - But they totally defeat the imagination!
  - If you decide to use logarithmic axes, always state this fact in your text!
  
- ❑ There are many more kinds of inappropriate visualizations
  - see later in this presentation



### Problem 3: Misleading precision

- ❑ "The average yearly income in Tungu is **94.3%** higher than in Bulugu"
- ❑ Assume that tomorrow Mrs. Alulu Nirudu from Tungu gives birth to her twins
- ❑ There are now 83 rather than 81 people on Tungu
- ❑ The average income drops from 3922 to 3827
- ❑ The difference to Bulugu drops from 94.3% to 89.7%





## Lesson for reader: Do not be easily impressed

- ❑ The usual reason for presenting very precise numbers is the wish to impress people
  - „*Round numbers are always false*“
  - But round numbers are much easier to remember and compare
  
- ❑ Clearly tell people you will not be impressed by precision
  - in particular if the precision is purely imaginary



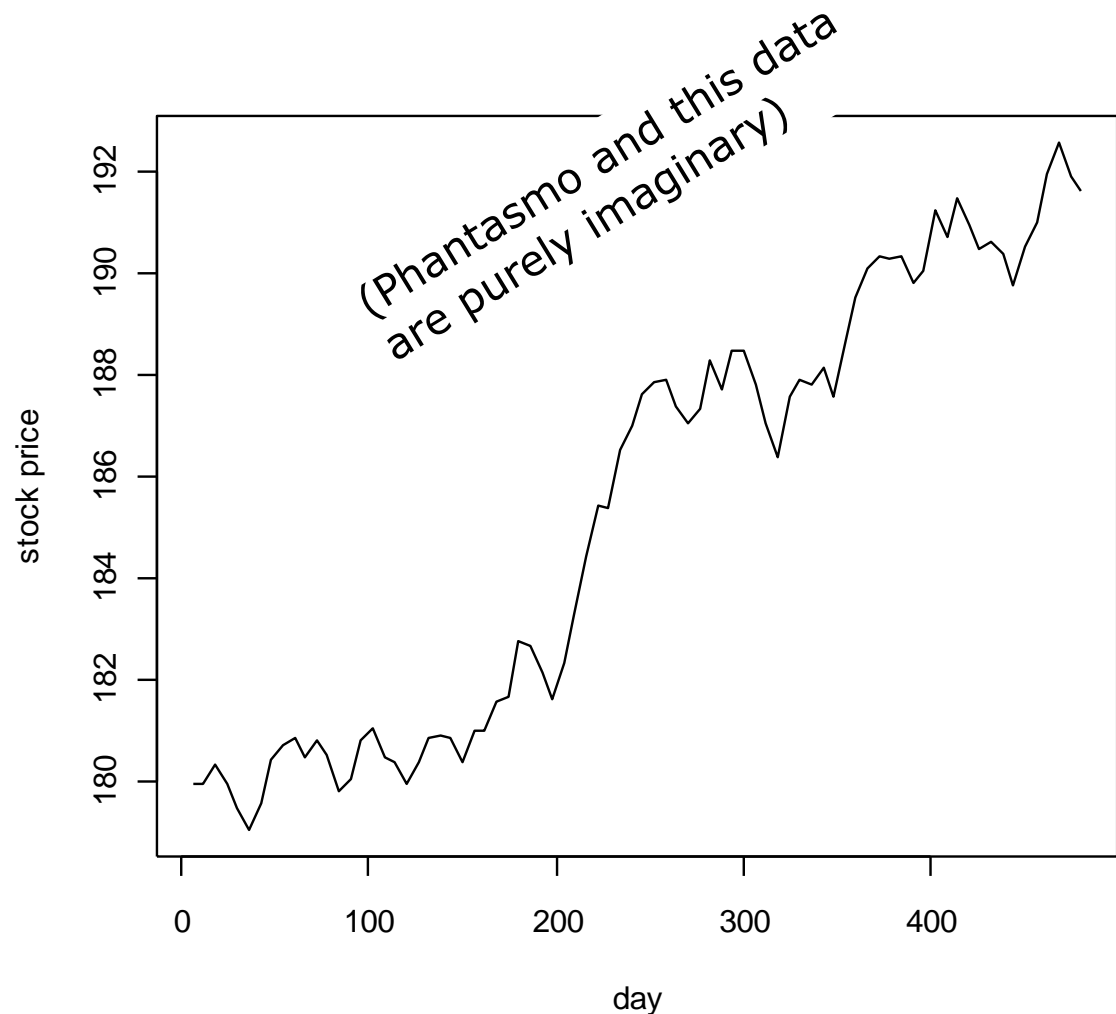
## Lesson for author: Think about precision

- ❑ Do you really have enough data that would make sense to give out precise numbers?
- ❑ Compromise: Give exact number in tables/figures, but round them in text.
- ❑ Do not exaggerate: If you find your systems yields a 53,9% increase in throughput
  - Don't say: "Our system increases throughput by more than 50%"
  - Do say: "Our experiments suggest that our system can achieve throughput increases of around 50%"



## Example 3: Phantasma Corporation stock price

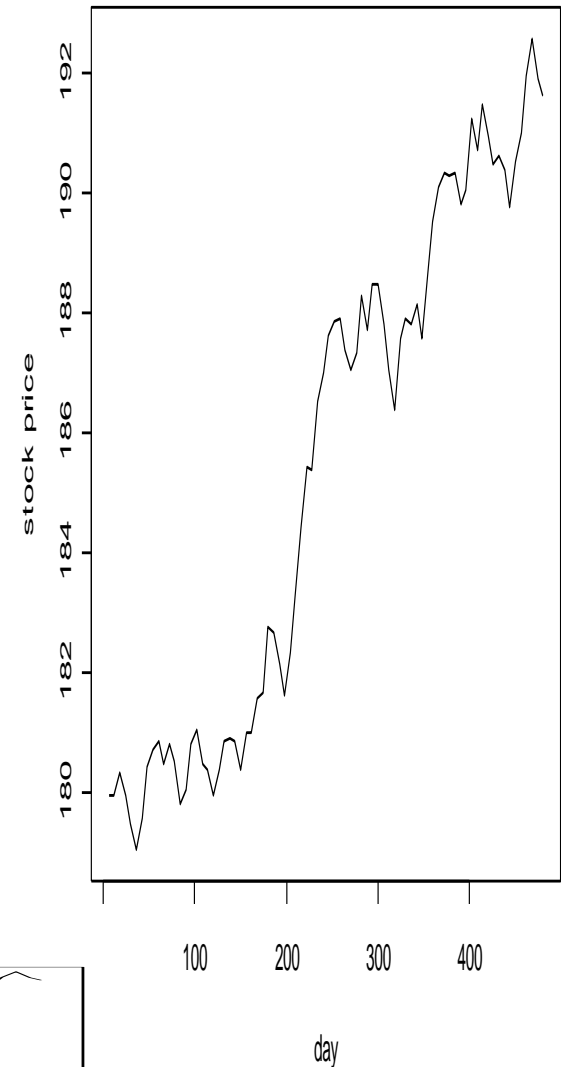
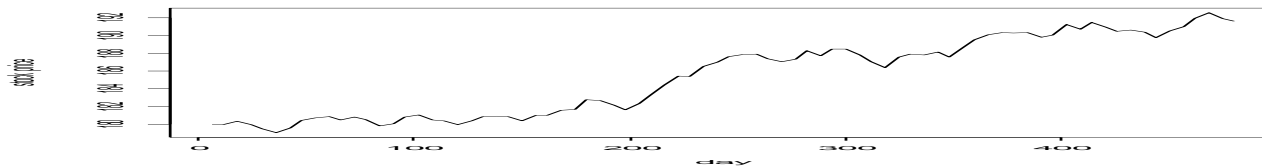
- ❑ We look at the recent development of the price of shares for Phantasma Corporation
- ❑ *"Phantasma shows a remarkably strong and consistent value growth and continues to be a top recommendation"*





## Problem: Looks can be misleading

- The following two plots show exactly the same data!
  - and the same as the plot on the previous slide!

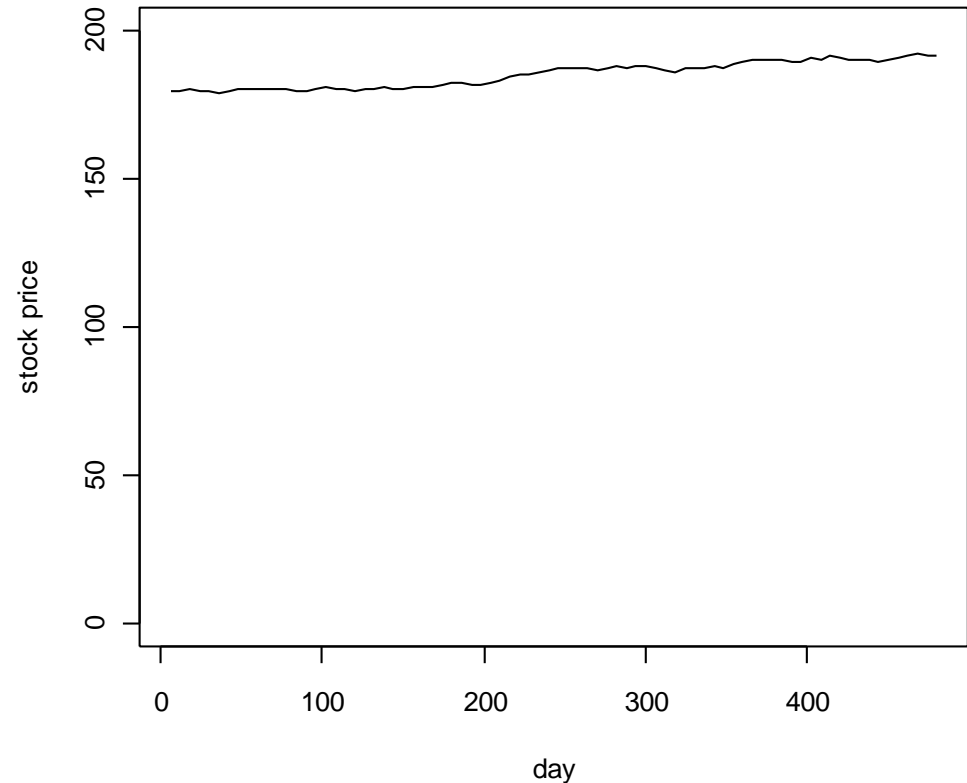
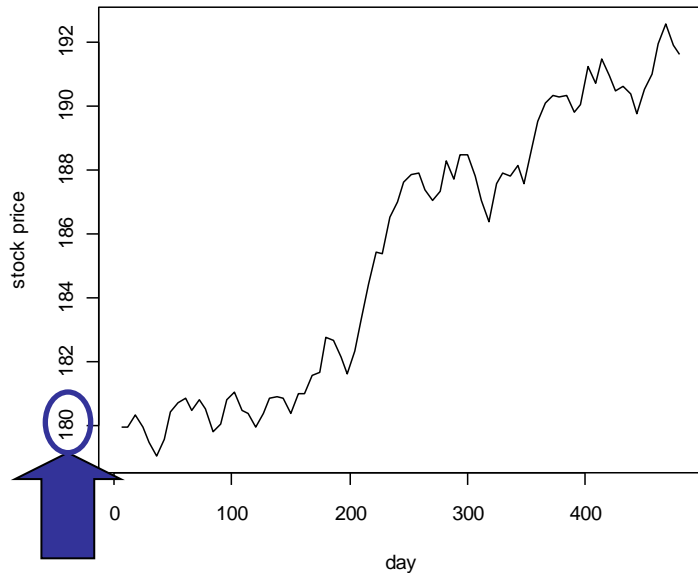




# Problem: Scales can be misleading

- ❑ What really happened is shown here:

We intuitively interpret a trend plot on a ratio scale



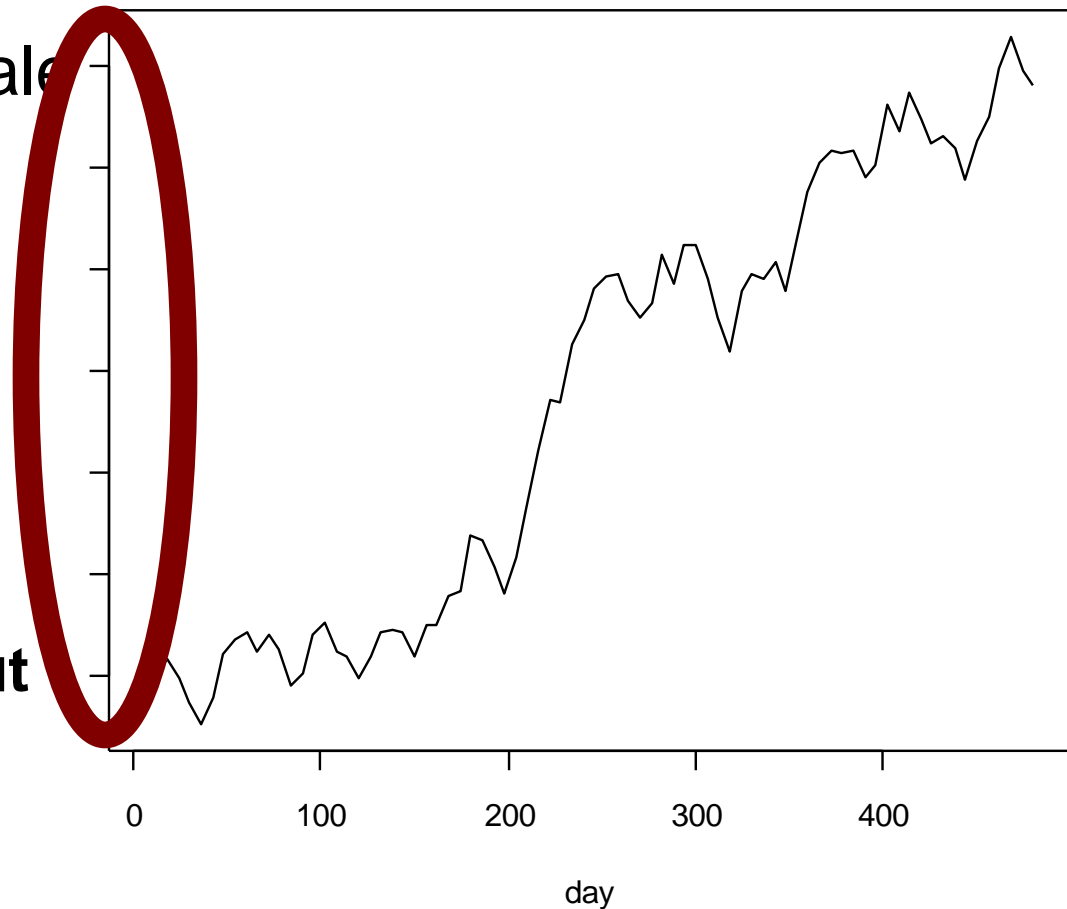


## Problem: Scales can be missing

- ❑ The most insolent persuaders may even leave the scale out altogether!

•Never forget to label your axes!

•Never forget to put a scale on your axes!





## Problem: Scales can be abused

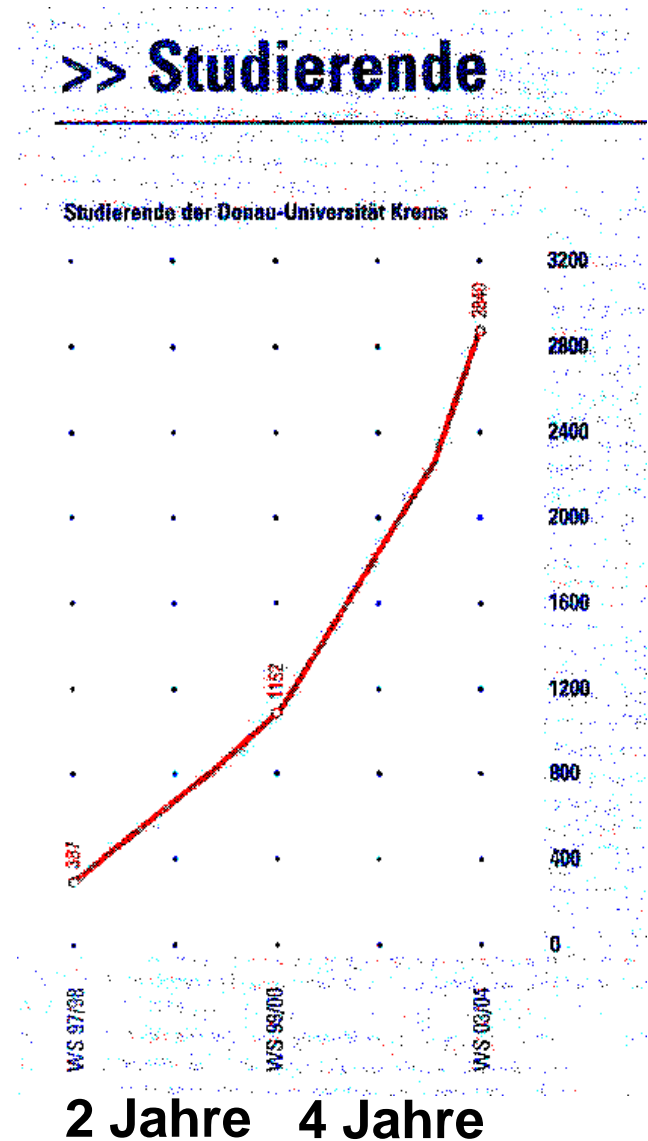
- ❑ Observe the global impression first





## Problem: People may invent unexpected things

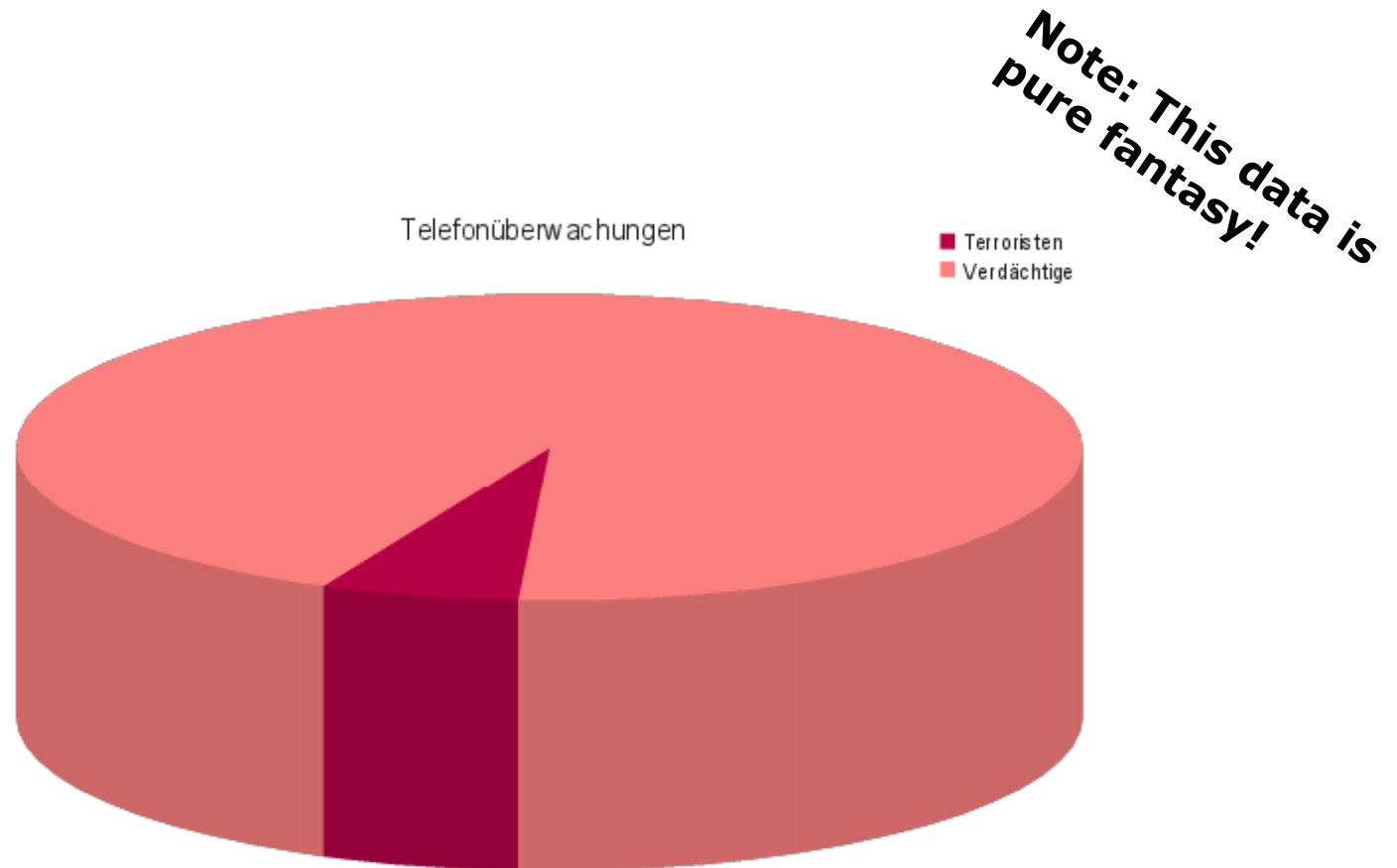
- ❑ Quelle: Werbeanzeige der Donau-Universität Krems
  - DIE ZEIT, 07.10.2004
  - What's wrong?





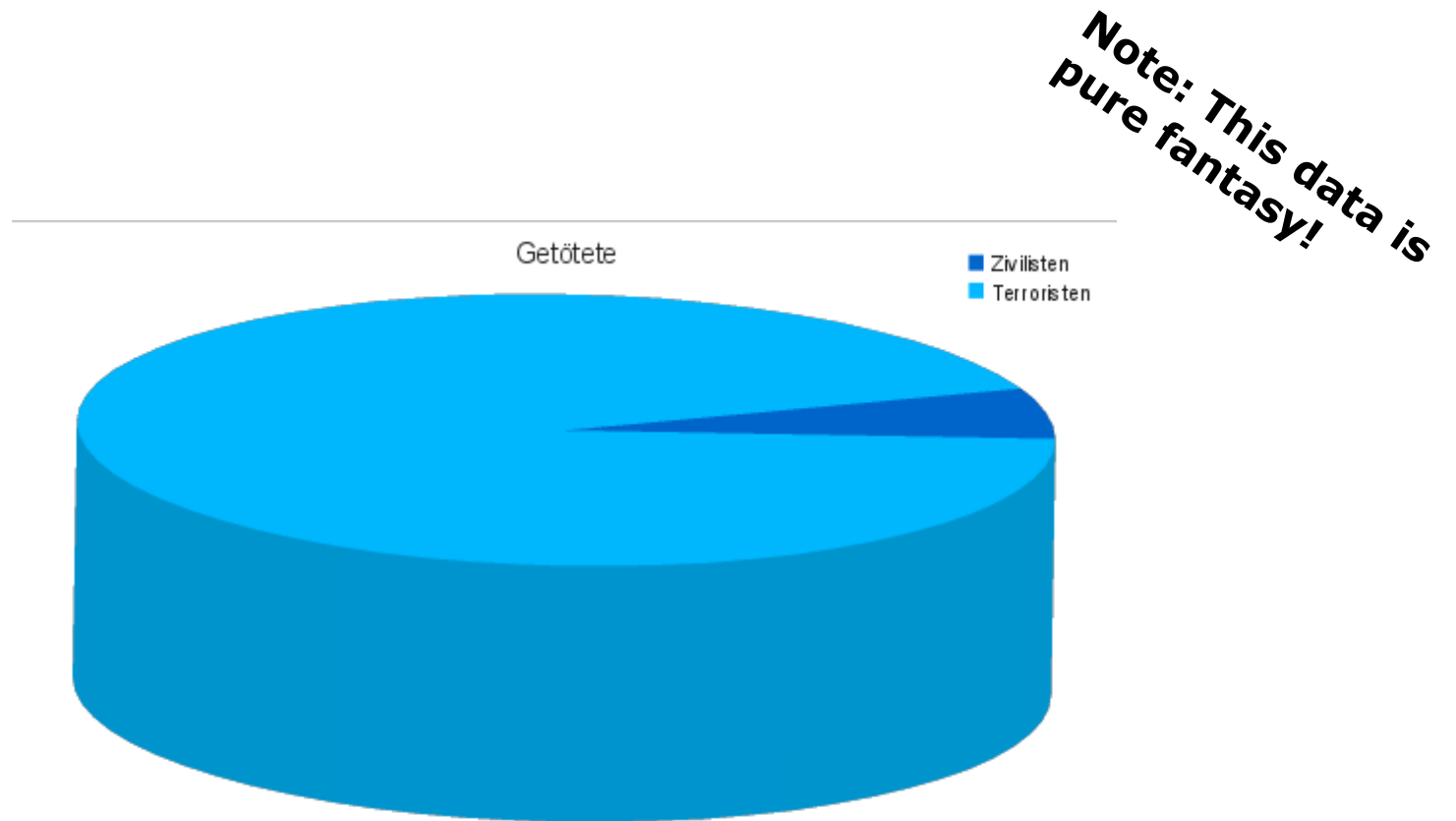


## Pie charts (1/3)





## Pie charts (2/3)





- ❑ What percentages do the two graphs show?  
Guess!
  
- ❑ Answer:
  - **Both** show the same data: A 94% : 6% ratio!
  - The difference only lies in the angle of the pies.

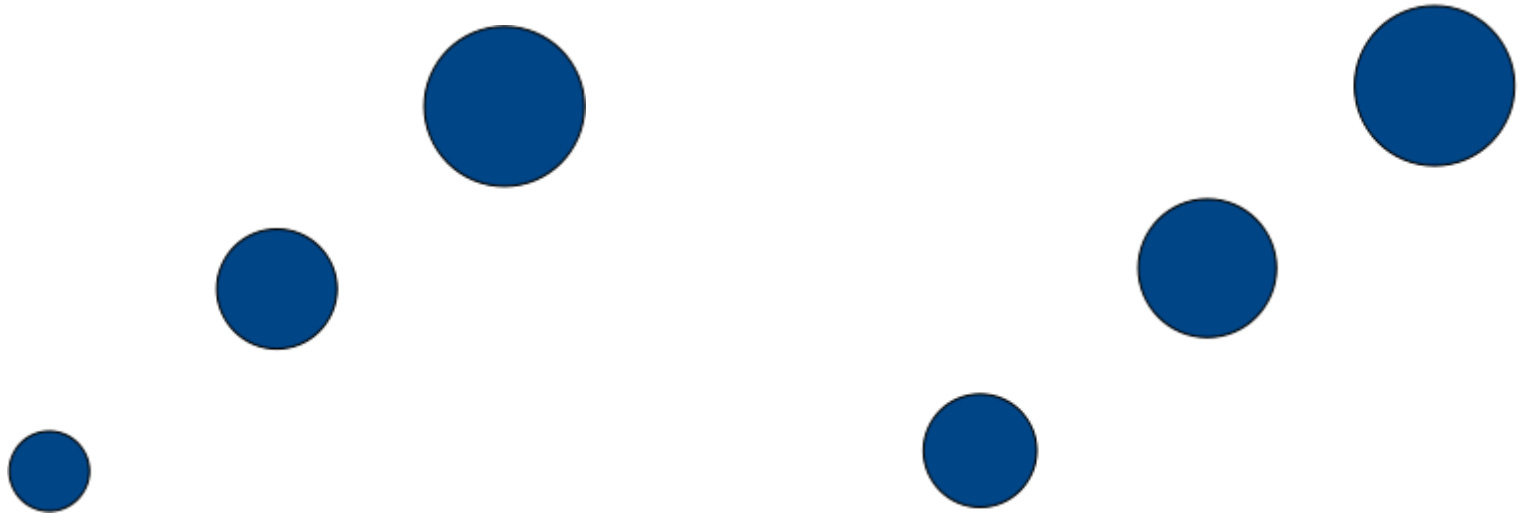


## Lesson: Distrust pie charts!

- ❑ Pie charts should not be used
  - Perception dependent on the angle
  - Even worse with 3D pie charts:  
Parts at the front are artificially increased due to the pie's 3D height; they thus seem to be bigger
  - A very subtle way to visually tune your data
  - Unfortunately, still very common
  
- ❑ Distrust pie charts that do not give numbers as well
  - Think about the numbers, compare them
  - Think about the presentation: are they trying to beautify the impression?



## Bubble charts



**Note: This data is  
pure fantasy!**

- ❑ Which diagram shows the values 2, 3, 4?
- ❑ Both do!
- ❑ Left one: Radius is proportional to measurements
  - Exaggerates differences: 4 looks much larger than 2
- ❑ Right one: Area is proportional to measurements
  - Underestimates differences: 4 looks only slightly larger than 2



## Lesson: Bubble charts

- ❑ This lesson is more or less similar to pie charts....:
- ❑ Bubble charts usually should not be used
  - Radius proportionality exaggerates differences, area proportionality lets underestimate differences
  - A very subtle way to visually tune your data
  - Of course, a bubble chart + pie chart may convey more information, but *please* try to visualize it differently...
  - If you really, really want to use a bubble chart, then use the area proportionality variant, and clearly explain this in your text
- ❑ Distrust bubble charts that do not give the numbers as well
  - Think about the numbers, compare them
  - Think about the presentation: Did they really need to use bubble charts? Or are they trying to beautify the impression?



## Summary lesson for the reader: Seeing is believing...

- ❑ ...but often, it shouldn't be!
- ❑ Always consider what it really is that you are seeing
- ❑ Do not believe anything purely intuitively
- ❑ Do not believe anything that does not have a well-defined meaning



## Example 4: blend-a-med Night Effects

- ❑ What do they not say? Think about it...



### *blend-a-med Night Effects*

Sichtbar hellere Zähne nach 14 Nächten –  
für mindestens 6 Monate.

- Zahnaufhellungsgel für die Nacht
- Klinisch getestet
- Einfach aufpinseln
- Mit patentierter LiquidStrip Technologie

- ❑ What exactly does "sichtbar" mean?  
What exactly does „hell“ or „heller“ mean?
- ❑ What was the scope, what were the results of the clinical trials?
- ❑ What other effects does Night Effects have?





## Example 5: The better tool?

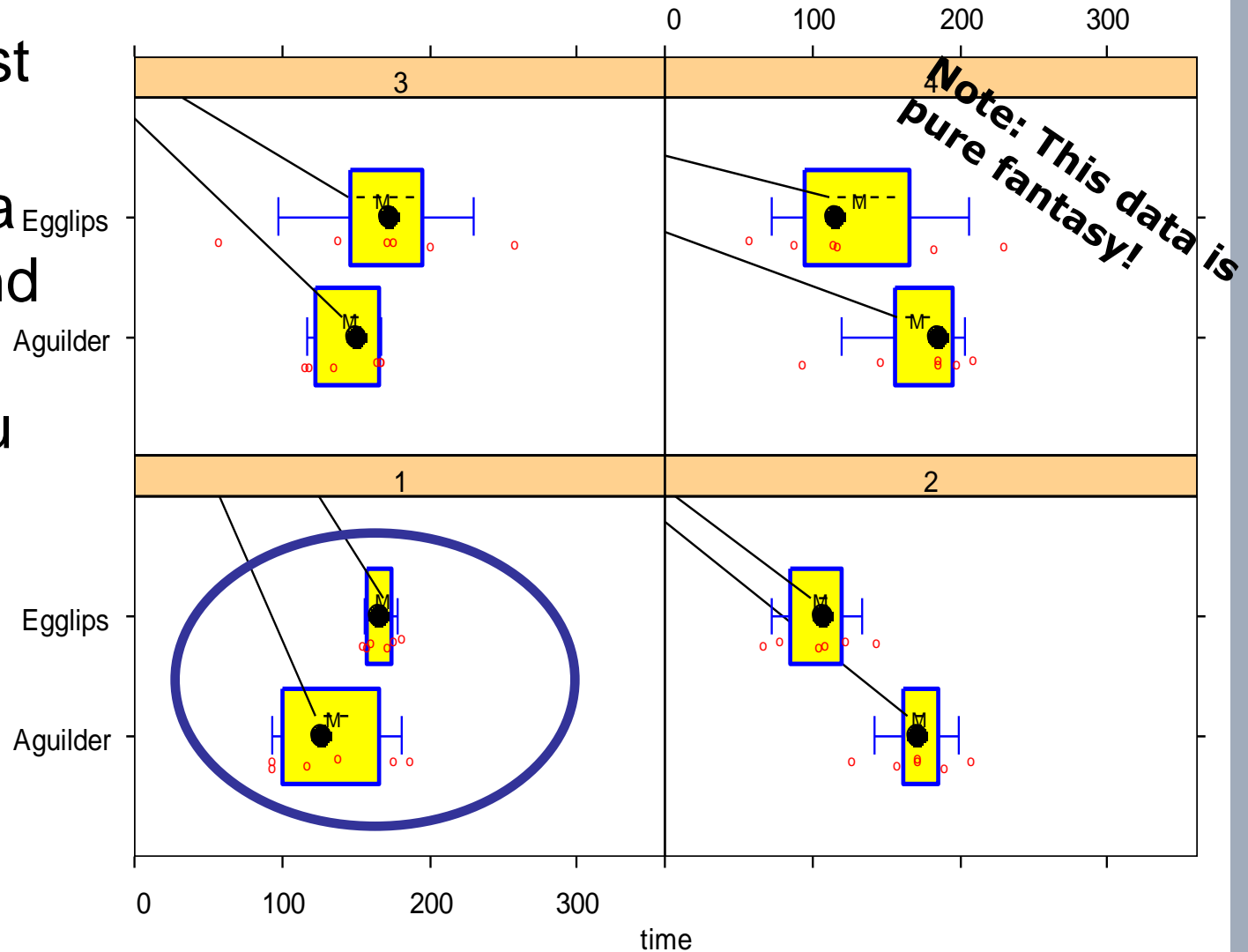
- ❑ We consider the time it takes programmers to write a certain program using different IDEs:
  - *Aguilder* or
  - *Egglips*
- ❑ Statement (by the maker of Aguilder):

*"In an experiment with 12 persons, the ones using Egglips required on average **24.6% more time** to finish the same task than those using Aguilder. Both groups consisted of equally capable people and received the same amount and quality of training."*
- ❑ Assume Egglips and Aguilder are in fact just as good. What may have gone wrong here?



# Problem: Has anybody ignored any data?

- ❑ Solution: Just repeat the experiment a few times and pick the outcome you like best





- ❑ If somebody presents conclusions
  - based on only a subset of the available data
  - and has selected which subset to use
  - then everything is possible
  
- ❑ There is no direct way to detect such repetitions,  
  
BUT for any one single execution . . .



- ❑ ...a *significance test* (or confidence intervals) can determine how likely it was to obtain this result if the conclusion is wrong:
  - Null hypothesis: Assume both tools produce equal worktimes overall
  - Then how often will we get a difference this large when we use samples of size 6 persons?
    - If the probability is small, the result is plausibly real
    - If the probability is large, the result is plausibly incidental



## Statistical significance test: Example

- ❑ Our data:
  - Aguilder: 175, 186, 137, 117, 92.8, 93.7 (mean 133)
  - Egglips: 171, 155, 157, 181, 175, 160 (mean 166)
- ❑ Null hypothesis: We assume
  - the distributions underlying these data are both normal distributions with the same variance
  - the means of the actual distributions are in fact equal
- ❑ Then we can compute the probability for seeing this difference of 33 from two samples of size 6
- ❑ The procedure for doing this is called the *t-test* (recall the confidence intervals? – It's a very similar calculation)
- ❑ Results (10 degrees of freedom):
  - p value: 0.08
    - the probability of the above result if the null hypothesis is true (i.e., difference is indeed zero)
  - 95% confidence interval for true difference: -5...71



## So? (Lessons for the author)

- ❑ So in our case we probably would believe the result and not find out that the experimenters had in fact cheated
  - (And indeed they were lucky to get the result they got)

Note:

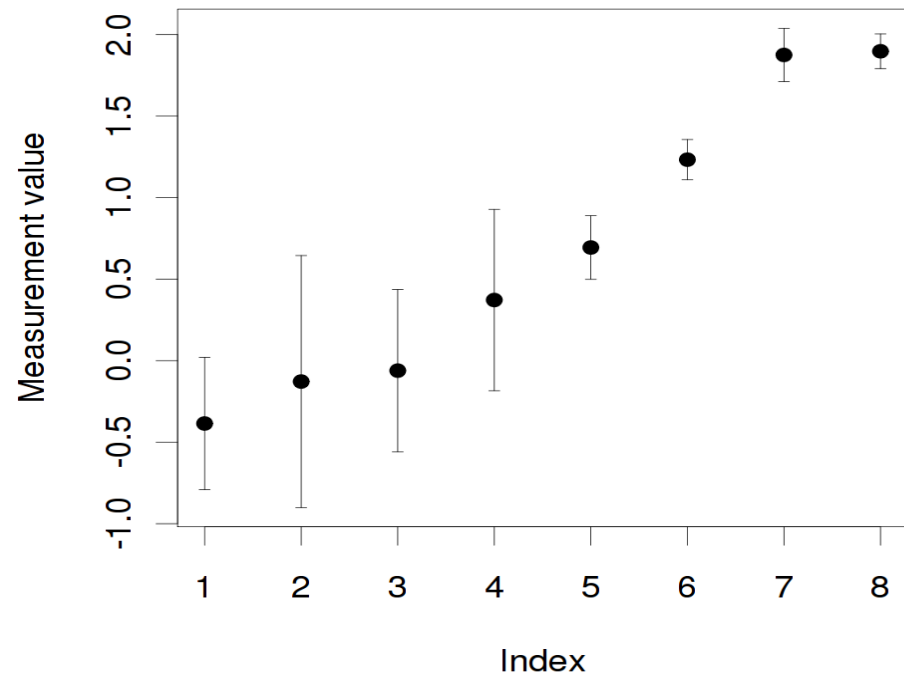
- ❑ There are many different kinds of hypothesis tests and various things can be done wrong when using them
  - In particular, **watch out what the test assumes**
  - **and what the p-value means, namely:**
    - The probability of seeing this data *if the null hypothesis is true*
    - Note: **The p-value is not the probability that the null hypothesis is true!**
  - But unless the distribution of your samples is very strange or very different, using the t-test is usually OK.
    - Note: There are quite a number of different tests called “t test”.
    - They have subtle yet important differences...



## Example: Error bars

- ❑ “Although a high variability in our measurements results in rather large error bars, our simulation results show a clear increase in [whatever].”
- ❑ What’s wrong here?

**A plot with some error bars**





## Lesson: Error bars

- ❑ What are the error bars? How are they defined?
  - Minimum and maximum values?
  - Confidence intervals?
    - If so, at which level? 95%? 99%?
  - Mean  $\pm$  two standard deviations?
  - First and third quartile? 10% and 90% quantile?
  - Chebyshov\* or Chernoff bounds?  
\*also: Tschebyscheff, Tschebyschow, Chebyshev, ...
- ❑ Reader: Distrust error bars that are not explained
- ❑ Author:
  - Clearly state what kind of error bars you're using
  - Usually, the best choice is to use confidence intervals, but stddev is also quite common





## Lesson for the author:

### Common errors for t tests and confidence intervals

- ❑ Recall: “But unless the distribution of your samples is very strange or very different, using the t-test is usually OK.”
- ❑ If you do not have many samples (less than ~30), then you must check that your input data looks more or less normally distributed
  - At least check that the distribution does not look terribly skewed
  - Better: do a QQ plot
  - Even better: use a normality test
- ❑ You might make many runs, group them together and exploit the Central Limit Theorem to get normally distributed data, but...:
  - Warning: Only defined if the variance of your samples is finite!
  - Therefore won't work with, e.g., Pareto-distributed samples ( $\alpha < 2$ )
- ❑ You must ensure that the samples are not correlated!
  - For example, a time series often is autocorrelated
  - Group samples and calculate their average (Central Limit Theorem); make groups large enough to let autocorrelation vanish
  - Check with ACF plot  
or autocorrelation test  
or stationarity test



## Lesson for the author:

Check your prerequisites and assumptions!

- ❑ Similar errors can be committed with other statistical methods
- ❑ Usual suspects:
  - Input has to be normally distributed, or follow some other distribution
  - Input must not be correlated
  - Input has to come from a stationary process
  - Input must be at least 30 samples (10; 50; 100; ...)
  - The two inputs must have the same variances
  - The variance must be finite
  - The two inputs must have the same distribution types
  - ...
  - of course, all this depends on the chosen method!



# Summary

- ❑ When confronted with data or conclusions from data one should always ask:
  - Can they possibly know this? How?
  - What do they really mean?
  - Is the purported reason the real reason?
  - Are the samples and measures unbiased and appropriate?
  - Are the measures well-defined and valid?
  - Are measures or visualizations misleading?
  - Has something important been left out?
  - Are there any inconsistencies (contradictions)?
  
- ❑ When we collect and prepare data, we should
  - work thoroughly and carefully
  - check our assumptions and prerequisites
  - avoid distortions of any kind



# Thank you!